

Asefa Molla

Logistics, Customs & Supply Chain Professional

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EDUCATION

Bachelor's Degree in Management

2009 – 2012

Aksum University, Ethiopia

CERTIFICATIONS

- The Customs Procedures and Techniques Training Programme – 2016
- International Introduction Certificate of FIATA Diploma – 2018
- EFFSAA / Ethiopian Freight Forwarders & Shipping Agents Association – Customer Service Training – 2019

WORK EXPERIENCE

Chief Logistics, Supply & Procurement Officer

November 2025 – Present

Abay Industrial Development S.C.

- Ensure timely delivery of goods and materials while optimizing transportation costs.
- Coordinate with internal departments to align supply chain operations with production and sales needs.
- Oversee inbound and outbound logistics, warehousing, and distribution.
- Negotiate contracts and manage supplier relationships to secure favorable terms and mitigate risks.
- Develop and implement procurement and supply chain strategies aligned with organizational goals.
- Oversee the organization's end-to-end supply chain, procurement strategy, and logistics operations.
- Ensure cost-effective sourcing, efficient movement of goods, and strong supplier relationships to support business goals.
- Monitor procurement budgets and ensure cost-effective purchasing.
- Identify supply chain risks and develop contingency plans to maintain resilience.
- Track performance metrics, including cost savings, supplier performance, and delivery times.
- Collaborate with finance, operations, and executive leadership to align supply chain strategies with business objectives.

- Report on procurement and logistics performance to senior management.

Client Operations Manager

January 2020 — 2024

Bollore Transport and Logistics S.C. / AGL Logistics Ethiopia S.C.

Bollore Transport and Logistics Ethiopia is a joint venture with my previous company, CLS Logistics Services P.L.C.; transferred from CLS Logistics Services P.L.C. to Bollore Transport and Logistics S.C. The company was renamed AGL Logistics Ethiopia S.C. in June 2023.

- Identify, develop and implement solutions to resolve issues.
- Support company and team vision and values through role modeling and coaching desired behaviors.
- Delegate responsibilities to team members.
- Monitor the team's performance.
- Assist the team by performing tasks alongside them.
- Help with training and development.
- Complete paperwork.
- Help hire new staff.
- Report to senior management and customers on a weekly basis.
- Train new operational teams.
- Check pre-alert documents and approve the start of the clearance process.
- Open and validate files.
- Receive original documents from clients and initiate the clearance process.
- Follow up and update Djibouti and Ethiopia clearances for clients.
- Prepare E2E reports and update every activity for the client.
- Prepare service invoices and follow up through to payment readiness.
- Arrange weekly meetings with clients and brief them on the activity of all active shipments.
- Track all shipments with subordinates.
- Follow up on customs clearance.
- Approve service invoices.
- Follow up on service invoices with subordinates.
- Follow up payment with clients for service invoices.
- Update and share Statements of Account (SOA) with clients and follow up.
- Prepare payments ready to collect from each client.
- Close files.

Customer Service Manager / Key Account Manager

November 2017 — December 2019

CLS Logistics Service PLC

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- Follow up on service invoices with subordinates.
- Follow up payment with clients for service invoices.
- Close files.

Logistics Coordinator

March 2017 — October 2017

CLS Logistics Service PLC

- Receive documents from clients to start the import process and open files.
- Advise clients of any missing documents needed to start the import process.
- Follow up to receive missing documents.
- Open files using the documents received.
- Hand over to customs assessors for further registration and clearance; follow up registration and advise on the amount of duty and taxes payable.
- Follow up to receive the CPO and duty-free letter.
- Send original Bills of Lading to Djibouti.
- Follow up on further document processing, such as assessment, transit request filing, container bond submittal forms, and inspection requests.
- Arrange insurance for container bonds.
- Follow up on obtaining the ECD (transit permit) from customs.
- Send the ECD to Djibouti.
- Follow up on loading.

- Follow up with truck drivers for real-time updates and arrival.
- Follow up on inspections and inspection results.
- Follow up on release and delivery.
- Receive the proof of delivery (POD) after delivery.
- Request any disbursements to be made on behalf of the client.
- Follow up on arranging cash, cheque, or CPO for disbursements.
- Follow up on empty container returns to Djibouti.
- Follow up on finalizing the customs declaration.
- Follow up on closing and settling the container bond.
- Keep records and report in a timely manner.
- Prepare invoices for clients.
- Close files.

Logistics Officer

August 2016 — February 2017

CLS Logistics Service PLC

- Receive and check shipping documents from clients.
- Open and validate files.
- Advise customers on duty and tax matters.
- Follow up on customs clearance (transit permit).
- Prepare and submit service invoices to clients.
- Report on every activity for the client.
- Finalize the customs clearance process.

Delivery Agent

November 2015 — July 2016

CLS Logistics Service PLC

- Receive trucks with cargo and deliver to clients on site, obtaining signed proof of delivery for different clients.
- Provide daily updates to client operators.

Convoy Assistant & Convoy Leader

October 2012 — October 2015

CLS Logistics Service PLC — for Tullow Oil Ethiopia

Field-based role supporting Tullow Oil Ethiopia operations.

- Convoy trucks from Djibouti to the client/Tullow Oil site in the southern part of Ethiopia (South Omo).
- Arrange meetings with truck drivers and prepare minutes of meeting.
- Deliver cargo to the client (Tullow Oil Ethiopia) at destination and obtain signed proof of delivery.
- Report truck movement activity to internal teams and the client.
- Provide daily activity reporting to headquarters.

REFERENCES

Gebrael Asrat

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